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Biography

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MICHAEL TAY
Head of Capital Markets,
Singapore, CBRE

Michael Tay is Head of Capital Markets for CBRE in Singapore. He has vast experience as an office market strategist and has been personally involved in many prominent leasing transactions, as well as the divestment of commercial assets in the Singapore office market. One of his most notable transaction was the relocation of the Central Provident Fund's (CPF) headquarters and the divestment of the CPF Building.

A 21-year veteran in the real estate industry, Michael has a wealth and breadth of experience ranging from leasing to capital market transactions. He provides advisory services to clients on cross-border transactions and connects both local and overseas investors with opportunities in Singapore.

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DR HENRY CHIN
Global Head of Investor Thought
Leadership & Head of Research,
Asia Pacific, CBRE

Dr. Henry Chin is CBRE's Global Head of Investor Thought Leadership and Head of Research for Asia Pacific. Henry and his team ensure that a full and innovative range of research, analysis and consultancy services is provided for CBRE's clients.

Henry has 20 years of research experience in the Asia Pacific and Global real estate markets. He also has extensive consulting experience and is a visiting professor at Oxford Brookes University (UK) and an assistant professor at National Taipei University (Taiwan).

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**ADA CHOI**

Head of Occupier Research,
Head of Data Intelligence and
Management, Asia Pacific,
CBRE

Ada Choi leads CBRE's occupier research in Asia Pacific and also oversees data strategy for the region. Since joining CBRE in 2005, Ada has held a variety of leadership roles, including head of capital markets research for Asia Pacific and head of research for Greater China.

Ada has 15 years research experience in the Asia Pacific real estate market. Prior to joining CBRE, she worked in financial markets research for the Hong Kong Exchanges and Clearing's Planning and Research team, where she led research into financial market development trends and benchmarking Hong Kong against other leading global financial centres. (Taiwan).

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**TRICIA SONG**

Head of Research,
Singapore & Southeast Asia,
CBRE

Tricia brings to CBRE a wealth of experience of more than 20 years in both public property equity and private commercial real estate research. In her last role, she led a team of sectoral specialists to publish periodical and thematic research reports covering the Singapore real estate market.

Tricia currently heads Research for Singapore and South East Asia. She is also the media spokesperson for the company and oversees the research teams across Southeast Asia in producing quality and timely analysis, insights and forecasts that reflect trends and evolutions across the different real estate sectors. As a thought leader, her experience and knowledge span across residential, office, retail and industrial real estate sectors in Singapore and South East Asia.

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**SUMIT AGARWAL**

Professor and Head of
Department, Real Estate
Low Tuck Kwong
Distinguished Professor
Managing Director,
Sustainable and Green
Finance Institute (SGFIN)

Sumit Agarwal is Low Tuck Kwong Distinguished Professor of Finance at the Business School, a Professor of Economics and Real Estate at the National University of Singapore, and Managing Director of Sustainable and Green Finance Institute at NUS. He is also the President of Asian Bureau of Finance and Economic Research.

Sumit's research interests include issues relating to household sustainability, financial institutions, household finance, behavioural finance, and real estate markets. He has published over one hundred and twenty five research articles in economics and finance journals among others.

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**DAVID FOGARTY**

Head of ESG Consulting
Services, Singapore &
Southeast Asia

David Fogarty is the Head of Sustainability and ESG Consulting Services for Singapore and South-East Asia. He is a passionate advocate for creating an environment where people thrive, building communities and connections, integrating technology, sustainability, and people to help shape the future of the workplace and real estate.

With over 25 years' experience of adding value in the property industry, he has successfully led Asset, Property and sustainability-focused businesses, building effective teams, driving strong growth, performance, and profitability.

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ERWIN CHONG

Group Head of Corporate Real Estate Strategy and Administration, DBS Bank

With over 22 years of experience, Erwin Chong leads DBS Bank's Corporate Real Estate Strategy and Administration team, overseeing 5.4 million sq ft of global property that include retail branches, electronic banking lobbies, and offices. Notably, Erwin was the first Asian to be inducted into the 2023 CoreNet Global Distinguished Leaders Circle, and the first from a Singaporean firm to join the CoreNet Global Board from 2017-2020.

In DBS Bank's pursuit of Global Finance's Best Bank in the World 2018 and The Banker's Global Bank of the Year 2018, Erwin led his team to reimagine the role of spaces and their impact on customers and employees. This led to ground-breaking retail branch designs and Joyspace, a programme transforming over 500,000 sq ft of office spaces across Singapore, India, Indonesia, Hong Kong, Taiwan and Dubai. In addition, marking more firsts, Erwin pioneered the installation of 1,200 solar panels in DBS—the largest of its kind amongst any Singapore banks in 2017 and the retrofitting of DBS Newton Green in 2022—the first net zero building by a bank in Singapore.

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FIONA ALEXANDER

Senior Director, Workplace Strategy, Southeast Asia, CBRE

Fiona is a Senior Director with CBRE leading the Southeast Asia workplace team. Fiona and her team work to bolster the performance of organizations by developing holistic solutions that integrate people, work processes, technology, and space.

Her experiences have given her a strong understanding of corporate real estate end-to-end – organizational design, processes, workplace design, planning, portfolio decisions, risks and operations. She has worked directly with corporate real estate executives and business leaders recommending how they support their people, position their businesses and manage their real estate assets.

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**ROHINI SALUJA**

Managing Director, Advisory
& Transaction Services, Asia
Pacific, CBRE

Rohini is the Managing Director for Regional Advisory & Consulting and Local Market Growth in Asia Pacific. She has been responsible for driving business growth, technology and product innovation across Asia Pacific. In her role, she has led several new product and technology initiatives that have been established as global best practice and tools.

Rohini has over 22 years of Transaction and Consulting experience working across the Asia Pacific region, having worked in India, Hong Kong and Singapore. In addition, she is an industry thought leader and has represented CBRE in many panel discussions and seminars driving discussions on the future of real estate and proptech solutions.

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**PATRICK EE**

Partner, Kennedys Legal
Solutions

A partner at Kennedys Legal Solutions, Patrick advises clients on a diverse spectrum of real estate property law. He has acted in more than 40 collective sale and property development projects and has undertaken real estate transactions including tenders, private treaties, development and sales of properties, and many more.

In addition, Patrick routinely advises property developers on the acquisition of land for redevelopment and on property-related investment transactions. He has also advised clients on a wide variety of commercial and corporate share transactions involving property investments and holding companies.

He is a member of the Law Society of Singapore and Singapore Academy of Law and is a Notary Public.

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**SUMANA
RAJARETHNAM**

Director, Southeast Asia,
Economist Intelligence
Corporate Network

Sumana Rajarethnam is the South-east Asia director of the Economist Corporate Network based in Singapore. Sumana works closely with network members to help inform their business strategies through political, economic and operational insight and to connect them with their senior leadership peers.

Sumana is a senior policy professional with 17 years of business advisory experience, nine of those as an analyst, principal and director with the EIU from 2011-2020. He has most recently been working in the Chinese technology sector, including stints at Kuaishou Technology and ByteDance, the parent company of TikTok.

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CONSTANCE LEUNG

Head of Consulting, Director,
Valuation & Advisory
Services, Singapore

Constance leads the Singapore Consulting team in conducting bespoke research, market and feasibility studies and real estate portfolio strategies for various markets including commercial, residential, hospitality and industrial.

With over 19 years of experience in real estate consulting, Constance specialises in market and feasibility studies, and master planning projects. She also has experience in portfolio planning and strategies, where she studied global trends, local market potential and financial feasibility for the client's portfolio and recommended optimized strategies going forward.

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ROB LILWALL

Acclaimed International
Speaker and National
Geographic Adventurer

Rob Lilwall is a person who, through taking an adventurous attitude to life, has achieved the extraordinary. In the last two decades, he has embarked on expeditions by bicycle and on foot, covering over 50,000 km of the world's land surface, including across Siberia and the Gobi (in winter), China, India, Pakistan, Afghanistan, Papua New Guinea, Australia and Iran.

National Geographic have made two television series about his exploits, and he is the author of two books, Cycling Home From Siberia and Walking Home From Mongolia. As a keynote speaker and workshop facilitator he has inspired tens of thousands of people around the world, with clients including the likes of Nike, Microsoft, HSBC and Thomson Reuters.

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MORAY ARMSTRONG

Managing Director,
Singapore, CBRE

Moray Armstrong was appointed Managing Director of CBRE Singapore in February 2019, where he is responsible for the overall growth and strategic direction of the Singapore business. He is an accomplished and driven real estate veteran with entrepreneurial spirit and unmatched drive spanning 34 years' experience in commercial real estate.

Having helmed some of the largest office transactions ever concluded in Singapore, Moray is a leading figure in property consulting in Asia Pacific and has been actively involved in the Singapore real estate market since 1998.

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